

## **AGACAD joins ARKANCE, the European leader in digital transformation of construction and industry**

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**AGACAD, the Lithuania-based developer of technologies for building information modelling and management, whose software is used by 13,000 BIM professionals in 130 countries, is pleased to be joining ARKANCE – Europe’s fast-growing leader in the digital transformation of construction and manufacturing and a subsidiary of France’s GROUPE MONNOYEUR.**

ARKANCE has acquired AGACAD in a transaction that marks its 10th acquisition of a top European CAD and BIM technology company in the last two years.

“Joining the ARKANCE group provides the resources to realize our vision of creating tomorrow’s AEC [Architecture, Engineering and Construction] much more fully. It will let us serve existing AGACAD clients even better – the mostly small and mid-size architecture, engineering and construction firms on five continents who count on us to compete. It will also enable us to implement and support our powerful BIM solutions for major international players in AEC and manufacturing, for whom until now we were often simply too small to partner,” says AGACAD Managing Director Donatas Aksomitas. “ARKANCE has a long successful track record, a presence in numerous European countries, and solid ambitions where AGACAD can add significant value,” he adds.

Founded 30 years ago, AGACAD has always been a pioneer in digital technologies for the building industry. In that context and in partnership with expert BIM practitioners, it has built the world's biggest selection of Autodesk Revit expert tools. In 2018, Autodesk named AGACAD one of its first ‘AEC Industry Partners’ – trusted providers of technologies that complement Autodesk’s own platforms.

“AGACAD has proven its ability to develop world-class, innovative digital technologies that offer new possibilities and large productivity gains for building and manufacturing industries. We look forward to leveraging that expertise, including but going beyond their current portfolio of solutions, to support clients in their digitalization journey, in line with the GROUPE MONNOYEUR’s strategy. Within ARKANCE, AGACAD will strengthen the development team and its expertise and will benefit from our European network to distribute its solutions,” says Gregoire Arranz, the CEO of ARKANCE.

AGACAD’s Managing Director notes the company will maintain its driving spirit of ‘Building BIM Together’ and ‘Sharing BIM Advances’ – working closely with advanced users of digital construction technologies to achieve real-life workflow gains and turning those experts’ insights into tools that all clients can acquire.

AGACAD will continue directly serving its clients worldwide and ensuring the same accessible, attentive and flexible support and training that clients appreciate so much, Mr Aksomitas stresses. The company also intends to continue working with its existing partners, agents and resellers.

#### About AGACAD

AGACAD, based since 1991 in the Baltic nation of Lithuania, a tech-savvy EU economy and IT-service hub, is a developer of industry-focused BIM technologies, a distributor of CAD and BIM software, and a provider of consulting and training services for BIM professionals. Areas of especially strong expertise include **BIM Content Management & Classification**, **BIM for Prefabrication**, and **Digital Asset Inventories & BIM for Facility Management** – with advanced technologies for the design of wood structures (including CLT, SIPS, and heavy-timber framing), metal structures (including ventilated facades and curtain walls and panels), precast concrete, hangers and supports, MEP openings, and sprinklers, and for BIM data management.

#### About GROUPE MONNOYEUR

The GROUPE MONNOYEUR, a family business founded in 1906, provides its customers from the construction and industrial sectors with efficient and productive machines and handling solutions. It does this through the distribution networks BERGERAT MONNOYEUR, APROLIS and IPSO. In addition, the GROUPE MONNOYEUR helps its customers address their energy supply and digitalization challenges through our dedicated subsidiaries ENERIA and ARKANCE. With more than 6460 employees, the Group operates in 17 countries and posted €2billion of turnover in 2020.

#### About ARKANCE

ARKANCE's mission is to support its customers in their digital transition with its European network of experts. With 650 employees working in 4 divisions - ARKANCE SYSTEMS, ARKANCE OPTIMUM, ALLTERRA and SITECH – the group partners with global leaders, in particular AUTODESK & TRIMBLE – to distribute and implement solutions dedicated to optimizing all phases of the life cycle of a Construction or Industrial project, from offices to operations (jobsites, factories...).

#### About ARKANCE SYSTEMS

In the ARKANCE organization, ARKANCE SYSTEMS focuses on delivering complete software and application expertise for all phases of the construction project lifecycle. After these acquisitions, ARKANCE SYSTEMS counts now 470 employees including more than 250 application engineers supporting 70,000 users through a European network established in France, Belgium, The Netherlands, Luxemburg, Poland, Finland, Czech and Slovak Republics and in Hungary, and will continue to invest as part of its strategic development. Its experts are at the forefront of all topics concerning BIM, digital twins, industry 4.0 and other IoTs. ARKANCE SYSTEMS is an AUTODESK® PLATINUM reseller and TRIMBLE AUTHORIZED CHANNEL PARTNER on territories where the group operates.

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